



Staff Report

Report Title: 2022 Winter Sand Tender

Prepared By: John Yungblut, Director of Public Works

Department: Public Works

Date: Oct. 3, 2022

Report Number: PW-2022-10-67

File Number: T06 SAN 22

Attachments:

Recommendation:

THAT the Township of Huron-Kinloss Committee of the Whole hereby approves Report Number PW-2022-10-67, prepared by John Yungblut, Director of Public Works AND accepts the tender from Johnston Brothers (Bothwell) Ltd. for the supply and hauling of winter sand in the amount of \$43,300 plus HST for the 2022-2023 winter season and \$44,800 plus HST for the 2023-2024 winter season AND FURTHER authorizes the appropriate by-law coming forward.

Background:

Because the Township does not currently have a source of winter sand, Township staff issued tender PW2022-09-01 for the contracted supply, loading and hauling of winter sand to be used on Township roads over the next two winter seasons. The tenders were based on the supply of 3,000 tonnes over the course of each winter.

Three bids were received:

Bidder	2022-2023 Amount (not. Incl. HST)	2023-2024 Amount (not incl. HST)
Johnston Bros. (Bothwell) Ltd.	\$43,300	\$44,800
Wesley Riley Contracting Company Ltd.	\$58,200	\$66,050
Elliott Construction (511414 Ontario Ltd.)	\$90,000	\$90,000

Discussion:

The Township has purchased winter sand from Johnston Bros. over the past three winter seasons and we have been pleased with the quality of the product and their ability to deliver loads as needed since we do not have the capacity to store all the sand we need inside our sheds.

Although the price has increased 57% from the bid submitted in 2020, Township staff believe this bid is fair value in this environment.

Financial Impacts:

The 2022 Operating Budget allocated \$115,700 for expenses related to sanding and salting of Township roads, which will need to be increased in 2023 to reflect the rising cost of materials.

Strategic Alignment / Link:

We are an accessible community by being open and transparent.

Respectfully Submitted By:

John Yungblut, Director of Public Works, C.E.T.

Approved By:

Mary Rose Walden, Chief Administrative Officer