



## Staff Report

**Report Title: Pumper Trucks Replacement and Purchase**

**Prepared By: Chris Cleave, Fire Chief**

**Department: Fire & Emergency Services**

**Date: Mar. 6, 2023**

**Report Number: FIRE-2023-03-15**

**File Number: C11-FIRE-23**

### **Attachments:**

---

### **Recommendation:**

That the Township of Huron-Kinloss Committee of the Whole hereby receives for Report Number FIRE2023-03-15 prepared by Chris Cleave, Fire Chief;

AND FURTHER approves enrollment in Source Well, as a co-operative purchasing service;

AND FURTHER directs Staff to bring forward the proposal for the Lucknow pumper truck to the Lucknow District Fire Board for an equal contribution of funds for the Lucknow Station truck from the Township of Ashfield-Colborne-Wawanosh.

AND FURTHER authorizes the Fire Chief to obtain a proposal from Acres Emergency Vehicle for the supply and deliver of two (2) "Range" Model Fire Pumpers, using the co-operative purchasing method, pending Fire Board approval.

### **Background:**

At the budget meeting held on February 17, 2023, the Council of the Corporation of the Township of Huron-Kinloss approved the application for the use of the Near-Term Investment funding to purchase two Fire Pumpers for each respective Fire Station.

The Near-term Investment Funding is a funding opportunity provided by the NWMO. This funding program has very specific conditions and deadlines. As such there is a component of urgency involved with the selection and purchase of the two new Fire Pumper Trucks.

During the discussions Council directed the Fire Chief to get some preliminary comparative information from the various Fire Truck manufacturers, specifically cost of Commercial Vs. Custom cabs and delivery time of new fire apparatus.

This information is detailed below in the discussion section of this report.

There is currently \$850,000.00 allocated in the 2023 budget from the near-term investment funding for the purchase of the two new pumpers. Further funding for the Lucknow Pumper will be sought through the Lucknow District Fire Board for an equal contribution from the Township of Ashfield-Colborne-Wawanosh.

**Discussion:**

Since the budget meeting on February 17, 2023, the Fire Chief has contacted a few fire truck manufacturers to compile the information requested by Council.

The following manufacturers have been contacted and this is the information they have provided: (all prices are on stock trucks and are the minimum pricing in effect as of today)

<b>Manufacturer</b>	<b>Custom Cab</b>	<b>Commercial Cab</b>	<b>Delivery Time</b>
Dependable	\$750,000.00	\$520,000.00	2-3 years
Pierce	\$799,000.00	\$550,000.00	3-4 years
Rosenbauer	\$720,000.00	\$520,000.00	2-3 years
E-One	\$768,000.00	Chassis N/A	2-3 years
Fort Garry	\$800,000.00	\$450,000	2.5 Years
Acres EV	Chassis N/A	\$500,000.00	18 Months

The Near-Term Investment Funding opportunity has a strict deadline for the purchase and use of the funding. The deadline for this is December 31, 2024. As indicated in the list above most of the manufacturers cannot meet this very short timeline.

Some of these manufacturers have stock trucks coming available in 2024 however the information and drawings that have been provided and reviewed by each Stations Truck Committees fail to meet some of the needed valves and equipment that we should have in place as a rural fire service (rear intakes/discharge valves). There is no option to amend stock truck designs. If we were to amend a design to meet our needs, it would then become a "Spec" truck and fall into the delivery categories listed above.

Through my research we have discovered a Fire Truck manufacturing company in Western Canada called Acres Emergency Vehicles. In speaking with representatives from Acres they have clearly indicated that they would be able to produce a Spec truck that encompasses all the design needs for rural and urban firefighting through their specific truck model called the "Range"

This specific model was reviewed and discussed in detail by the Truck build committees for both stations at a 2-hour joint meeting held in Lucknow on February 28th.

At the end of this meeting the consensus by all person involved was that the Acres Range Fire Pumper meets all the specification details wanted by both stations and both stations agreed that we should propose to Council the purchase of two Range Fire Pumpers from Acres Emergency Vehicles.

The Range Pumper model from Acres will allow the Township of Huron-Kinloss to purchase pumpers that meet all the strict criteria in place for the use of the near-term investment funding.

1. Can be built and delivered on or before December 31, 2024
2. Allows for some customization during the build stage to accommodate specific equipment placement and plumbing for intake and discharge valve locations. (Specifically rear for rural firefighting) without compromising delivery time.
3. The purchase of the two pumpers from Acres EV will allow the Township to stay within the allocated budget funding and potentially even provide some savings.
4. The Range model of Truck allows for enhanced firefighter safety due to its design and stock equipment (bumper mounted turret nozzle).

It is the recommendation of the Fire Chief, each stations District Chief and the members of the Fire Truck build committees that the Township of Huron-Kinloss Committee of the Whole approve moving forward with Acres EV for the design, construction and delivery of Two Range Fire Pumpers. Acres Emergency Vehicles is Distributed in Ontario through Dependable Emergency Vehicles.

At this time no other manufacturer can meet the specific deadline imposed by the Near-Term Investment Funding program.

As a Township we have the Option to obtain membership with "Source Well" and use this cooperative purchasing service to purchase these two apparatuses directly from Dependable/Acres. Source Well is a cooperative purchasing service. Co-operative purchasing allows a municipality to work directly with a supplier that meets their specific needs, and benefit from increased buying power. There are no costs to register with Source Well. Within the Township's Purchasing/Procurement Policy, Co-operative purchasing is permitted as follows:

#### 5.4 Co-operative Purchasing:

Co-operative purchasing is permissible and exempt from the requirements in Table 8.0, Methods of Purchasing under the following circumstances:

5.4.1 The Procurement Exception Form in Schedule "D" shall be completed by the Department Head along with documentation identifying the method and results of the price comparison research which shows that the buyer group maintains the lowest price for a particular good or service.

5.4.2 The buying group must comply with the following cost restrictions:

5.4.2.1 - Up to \$25,000 - no restrictions

5.4.2.2 - \$25,001 to \$100,000, the co-operative group must comply with all legislative requirements and issue a formal request at least once every two years. ~ 17 ~

5.4.2.3 - Over \$100,000, the co-operative group must comply with all legislative requirements including CFTA and CETA and issue a formal request at least every two years. In addition, an information report must go to Council.

Due to a very tight deadline to get these apparatus proposals spec'd, priced and approved by Council and Acres EV, the Fire Chief is recommending that Committee of the Whole approve enrollment in Source-Well service and begin the purchase agreement process to approve this single source purchase.

Additionally for the Lucknow Station this process will require the approval of the Lucknow & District Fire Board. This report and request for approval to move forward will be addressed at the March 2023 Fire Board Meeting.

**Financial Impacts:**

\$850,000.00 as approved in the 2024 budget.

**Strategic Alignment / Link:**

We are an accessible community that offers opportunities for everyone by having services and amenities nearby.

**Respectfully Submitted By:**

Chris Cleave, Fire Chief

**Report Approved By:**

Mary Rose Walden, Chief Administrative Officer