



## Staff Report

**Report Title: Lucknow District Pumper Replacement Costing Proposal**

**Prepared By: Chris Cleave, Fire Chief**

**Department: Fire & Emergency Services**

**Date: Jun. 5, 2023**

**Report Number: FIRE-2023-06-26**

**File Number: C11-FIRE-23**

### **Attachments:**

---

### **Recommendation:**

That the Township of Huron-Kinloss Committee of the Whole hereby receives Report Number FIRE2023-06-26 prepared by Chris Cleave, Fire Chief;

AND FURTHER accepts the proposal and costing as submitted by ACRES/Dependable Emergency Vehicles and authorizes the Fire Chief to proceed with the purchase of the proposed Vortex Model Pumper Truck for the Lucknow District Fire Department pending Fire Board and Ashfield-Colborne-Wawanosh Council approval;

AND FURTHER directs Staff to bring forward the proposal for the Lucknow pumper truck to the Lucknow District Fire Board for an equal contribution of funds for the Lucknow Station truck from the Township of Ashfield-Colborne-Wawanosh;

AN FURTHER authorises the appropriate by-laws coming forward.

### **Background:**

At the budget meeting held on February 17, 2023, the Council of the Corporation of the Township of Huron-Kinloss approved the application for the use of the Near-Term Investment (NTI) funding to purchase two Fire Pumpers for each respective Fire Station.

The Near-Term Investment Funding is a funding opportunity provided by the NWMO. This funding program has very specific conditions and deadlines. As such there is a component of urgency involved with the selection and purchase of the two new Fire Pumper Trucks.

At the March 06, 2023, Committee of the Whole Meeting Council authorized the Fire Chief to bring back proposal and costing from Acres Emergency

**Discussion:**

The cost being submitted for the purchase of the Acres Vortex pumper truck is:

\$695,592.00 + HST = \$707,834.00 This price is guaranteed until June 9<sup>th</sup>, 2023.

During the preliminary research a vast amount of pricing was given by various manufacturers. Most of these manufacturers cannot meet our strict NTI Funding timelines for a Specification Fire Apparatus. During this information gathering an Acres representative did provide a much lower costing number than is being submitted. This individual was unfortunately mistaken in his estimates. Our current sales representative for Acres has informed staff that the numbers given initially were costings from about two years ago. This was not told to staff initially. The salesperson's rationale for the increase in costs is because of a large jump over the last 12 months in both the price of a chassis and the cost of manufacturing materials. The sales representative has also advised that they are anticipating a further jump in pricing for the cost of a chassis to the tune of 20-30 thousand dollars by the end of this year.

There is currently \$300,000.00 allocated in the 2023 budget from the Near-Term investment funding for the purchase of the Lucknow District Fire Department pumper.

Additionally, Council has \$100,000.00 set aside in the Fire Truck Reserve for the Lucknow District Fire Station and ACW Council has set aside \$300,000.00.

To accommodate the purchase of the proposed apparatus Huron-Kinloss would need to use \$53,917.21 from the Fire Truck Reserve along with the \$300,00.00 allocated from the NTI funding. Additionally, a further report to the Lucknow District Fire Board will need to be presented to request that Ashfield-Colborne-Wawanosh approve the additional funding required for their portion of the costing which also equals \$53,917.21.

The proposal that has been submitted is for the truck only, which does not include the purchase of any new equipment to accompany the truck. The necessary firefighting equipment will be transferred from the old Pumper Truck to the new one. As advised by the sales representative there isn't a whole lot of room for reductions or alterations to the design that will result in any significant cost savings. The reason this truck is coming in at a slightly lower cost than the Ripley-Huron truck is because Acres already had the international chassis in stock, and it is priced at 2022 pricing.

Due to the error made in the information given, Acres has informed me that they will be prioritizing our truck build, if approved, and as a result they have assured staff that they will be able to manufacture and deliver this apparatus to us late in the spring of 2024.

This is much earlier than anticipated and well within the allotted timeline required to comply with the NTI funding agreement.

At this time, staff is recommending that Council approve the proposal from Acres/Dependable emergency vehicles for the purchase of the Vortex model pumper for the Lucknow District Fire Department as quoted and authorize an exemption under section 6.3 of the Townships Purchasing Policy, pending additional approval from Ashfield-Colborne-Wawanosh.

**Financial Impacts:**

\$695,592.00 + HST = \$707,834.42. \$300,000.00 NTI funding from the 2023 budget as approved and \$53,917.21 from the Fire Truck Equipment reserve with additional approval required from the fire board for the additional Ashfield-Colborne-Wawanosh portion of \$53,917.21

**Strategic Alignment / Link:**

We are an accessible community that offers opportunities for everyone by having services and amenities nearby.

**Respectfully Submitted By:**

Chris Cleave, Fire Chief

**Report Approved By:**

Mary Rose Walden, Chief Administrative Officer