



## Staff Report

**Report Title: Ripley-Huron Pumper Replacement Costing Proposal**

**Prepared By: Chris Cleave, Fire Chief**

**Department: Fire & Emergency Services**

**Date: Jun. 5, 2023**

**Report Number: FIRE-2023-06-25**

**File Number: C11-FIRE-23**

### **Attachments:**

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### **Recommendation:**

That the Township of Huron-Kinloss Committee of the Whole hereby receives Report Number FIRE2023-06-25 prepared by Chris Cleave, Fire Chief.

AND FURTHER accepts the proposal and costing as submitted by ACRES/Dependable Emergency Vehicles and authorizes the Fire Chief to proceed with the purchase of the proposed Range Model Pumper Truck for the Ripley-Huron Fire Department.

AND FURTHER authorizes the appropriate by-laws coming forward

### **Background:**

At the budget meeting held on February 17, 2023, the Council of the Corporation of the Township of Huron-Kinloss approved the application for the use of the Near-Term Investment (NTI) funding to purchase two Fire Pumpers for each respective Fire Station.

The Near-term Investment Funding is a funding opportunity provided by the NWMO. This funding program has very specific conditions and deadlines. As such there is a component of urgency involved with the selection and purchase of the two new Fire Pumper Trucks.

At the March 06, 2023, Committee of the Whole Meeting Council authorized the Fire Chief to bring back proposal and costing from Acres Emergency

**Discussion:**

The cost being submitted for the purchase of the Acres Range pumper truck is:

\$724,535.00 + HST = \$737,286.82 This price is guaranteed until June 9<sup>th</sup>, 2023.

During the preliminary research a vast amount of pricing was given by various manufacturers. Most of these manufacturers cannot meet our strict NTI Funding timelines for a Specification Fire Apparatus. During this information gathering an Acres representative did provide a much lower costing number than is being submitted. This individual was unfortunately mistaken in his estimates. Our current sales representative for Acres has informed me that the numbers given initially were costings from about two years ago. This was not told to staff initially. The salesperson's rationale for the increase in costs is because of a large jump over the last 12 months in both the price of a chassis and the cost of manufacturing materials. The sales representative has also advised that they are anticipating a further jump in pricing for the cost of a chassis to the tune of 20-30 thousand dollars by the end of this year.

There is currently \$550,000.00 allocated in the 2023 budget from the Near-Term investment funding for the purchase of the Ripley-Huron Fire Department pumper.

Additionally, we have \$310,000.00 set aside in the Fire Equipment Reserve for the Ripley-Huron Fire Station.

To accommodate the purchase of the proposed apparatus staff would need to use \$187,286.82 from the Fire Truck Reserve along with the \$550,00.00 allocated from the NTI funding. There will be an opportunity to recover some of this cost once the new pumper is delivered and the old pumper is declared surplus and can be sold off.

The proposal that has been submitted is for the truck only, which does not include the purchase of any new equipment to accompany the truck. The necessary firefighting equipment will be transferred from the old Pumper Truck to the new one. As advised by the sales representative there isn't a whole lot of room for reductions or alterations to the design that will result in any significant cost savings.

Due to the error made in the information given, Acres has informed me that they will be prioritizing our truck build, if approved, and as a result they have assured staff that they will be able to manufacture and deliver this apparatus to us late in the spring of 2024. This is much earlier than anticipated and well within the allotted timeline required to comply with the NTI funding agreement.

At this time, staff is recommending that Council approve the proposal from Acres/Dependable emergency vehicles for the purchase of the Range model pumper for the Ripley-Huron Fire Department as quoted and authorize an exemption under section 6.3 of the Townships Purchasing Policy.

**Financial Impacts:**

\$724,535.00 + HST = \$737,286.82. \$550,000.00 NTI funding from the 2023 budget as approved and \$187, 286.82 from the Fire Truck Equipment Reserve.

**Strategic Alignment / Link:**

We are an accessible community that offers opportunities for everyone by having services and amenities nearby.

**Respectfully Submitted By:**

Chris Cleave, Fire Chief

**Report Approved By:**

Mary Rose Walden, Chief Administrative Officer