

February 16, 2024

Township of Huron-Kinloss  
21 Queen Street  
P.O. Box 130  
Ripley ON, N0G 2R0

Re: Introduction of the Ontario Clean Water Agency (OCWA)

Dear Mayor Murray and Township Council,

It is our understanding that the current service agreement for the operation of the Township's water and wastewater facilities expires this year. As a partner to many municipal neighbours in Bruce County such as the Municipality of Saugeen Shores, Township of Georgian Bluffs, Township of Chatsworth, Northern Bruce Peninsula, as well as South Bruce Peninsula, I want to take this opportunity to introduce you to the Ontario Clean Water Agency (OCWA) and provide you with a brief overview of our experience and service offerings.

For over 30 years, municipalities, First Nations communities, institutions and businesses across the province have chosen OCWA as their trusted provider of safe, reliable and cost-effective water and wastewater services. Today, we operate over 1,000 water and wastewater facilities – with 170 municipalities choosing to partner with OCWA for various water and wastewater services.

Similar to your current participation in the electricity procurement program with Local Authority Services, OCWA offers a range of financial and technical benefits that come with sharing services with a large number of partners while maintaining important decision-making. Collaborating with OCWA's network enables the best of both private sector efficiency and public sector quality.

Municipalities that have recently opted for OCWA as their operating authority and can **attest to the cost savings and quality service** we bring include:

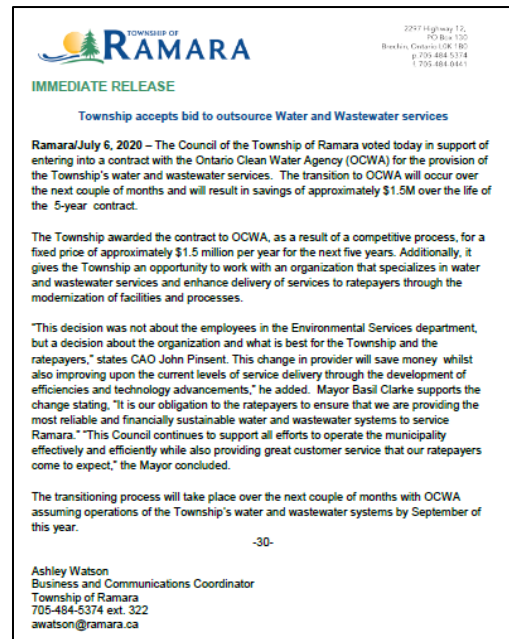
- Renfrew estimates annual savings of \$330,506 in having OCWA assume distribution and collection services effective January 2024 (November 2023)
- Norfolk has realized savings and welcomes the increase in collaboration since partnering with OCWA in October 2021

- Tay Township estimates a five-year savings of over \$700k with OCWA as their service provider (2021)
- Haldimand has already realized “significant savings” since partnering with OCWA in October 2020
- Ramara estimates a \$1.5M savings over five-years from OCWA operations for the Township (2020)
- Red Rock has stated that they’ve already saved 20-25% of the administrative costs with OCWA as their provider (2020)
- Erin’s independent analysis of water management costs point to OCWA saving the Town \$1.2M over five years (2018)

In addition to resuming partnerships with many clients through renewals or proposal competitions, time and again, public works staff, municipal committees and their independent consultants find that “OCWA provides the best value.” Municipalities who choose to work directly with OCWA on contract renewals cite the following reasons for retaining our services:

- Full compliance support— locally, regionally and corporately
- Advanced asset protection through maintenance management that can feed directly into asset management planning
- Risk shared with a Provincial Agency
- Essential services agreement preventing major labour disruptions
- Technical bench strength— OCWA resources, when needed to support local operations, have depth locally, regionally and corporately
- Proven operating systems and tools supporting local teams
- Demonstrating best value and aligning with your municipal level of service

Through our experience, OCWA listens to our municipal partners and we will support your goals and objectives. We can provide financial security through maintaining infrastructure, while enhancing your municipal service delivery model. Great operations, maintenance and planning will help Huron-Kinloss prepare for inclusive growth.



*Ramara Media Release*

Many municipalities are reviewing their outsourced options using traditional bidding and negotiated methods. We have seen a variety of these and can share them if you are interested. We would be pleased to meet through a delegation to Council to further share information about our shared service model.

Sincerely,

A handwritten signature in blue ink that reads "SBudden".

Susan Budden, Business Development Manager

Copy: John Yungblut, Director of Public Works  
Mary Rose Walden, CAO  
Jodi MacArthur, Treasurer