

**REPORT TO: SAUGEEEN MOBILITY & REGIONAL TRANSIT BOARD OF DIRECTORS**

**FROM: ROGER COOK, MANAGER**

**DATE: OCTOBER 15, 2020**

**REPORT: RAC2020-42**

**SUBJECT: 2020 3<sup>rd</sup> QUARTER REPORT**

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**REPORT:**

Please find attached 2020 vs 2019 ridership statistics and 'actual vs budget' financial statistics to September 30, 2020.

As with all transit services, Covid-19 has negatively affected operations and ridership.

Overall ridership is down 55.95% to 11430 rides compared to 25942 rides in 2019, 25683 rides in 2018 and 24,041 rides in 2017.

Overall member area ridership is down 54.57%.

Individual ridership is down 47.3% to 10,363 rides compared to 19,675 rides in 2019 and 18,865 rides in 2018 with user fees down 46.6% to \$150,223 compared to 281,149 in 2019. Average revenue per ride has been \$16.46 compared to \$17.30.

Group excursions have been particularly hard hit by Covid precautions and are down 82.97% to 1,067 compared to 6,267 in 2019. Group user fees are down 82.2% to \$5,888.00 compared to \$33,123.00 in 2019.

Financially, SMART's position has improved considerably. At September 30, the MTO Gas Tax reserve account contained \$360,731.18 after paying out SMART's \$67,709.45 portion to purchase 5 new vans under ICIP. The MTO has still not paid out the final 2020 payment of \$177,635. SMART has not had to use the reserve account for operational costs but will in November and December.

Total expenses to September 30, are \$915,125 (52.71% of budget) compared to \$1,310,132 (73.63% of budget) in 2019. The gross operating deficit is \$759,014 compared to \$995,860 in 2019.

Five new vans were purchased this year and are in service. Three new 9-passenger buses have been ordered for delivery in April 2021 under ICIP.

SMART will need about \$140,000 for capital purchases over the next two years.

**RECOMMENDATION:**

That the board approves this report and forwards it to member councils.

Respectfully submitted,

A handwritten signature in blue ink, appearing to read 'Roger Cook', is positioned above the printed name.

Roger Cook  
Manager

RIDERSHIP STATISTICS SUMMARY - 2020 to Sep 30

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	TOTAL	CHANGE
Arran-Elderslie	234 128	195 115	127 138	10 220	19 207	37 214	38 235	67 244	141 192				868 1693	-48.73%
Brockton	320 215	337 231	235 344	99 356	97 416	102 412	138 541	181 497	199 499				1708 3511	-51.35%
Chatsworth	157 113	184 110	111 160	58 174	54 207	70 184	107 194	123 241	122 214				986 1597	-38.26%
Hanover	640 659	499 572	308 691	52 636	78 674	92 626	146 704	265 688	328 686				2408 5936	-59.43%
Huron-Kinloss	189 125	167 121	81 237	13 211	10 206	16 190	17 209	30 220	69 213				592 1732	-65.82%
Kincardine	265 225	192 263	122 263	20 300	23 509	54 371	111 420	88 362	171 492				1046 3205	-67.36%
Saugeen Shores	457 474	480 463	295 577	26 572	40 579	86 486	175 438	119 390	233 473				1911 4452	-57.08%
Southgate	120 20	88 63	69 58	27 58	26 90	40 66	47 131	51 104	70 106				538 696	-22.70%
West Grey	218 206	196 208	141 346	49 293	48 232	111 255	191 270	191 306	226 215				1371 2331	-41.18%
SUB-TOTALS	2600 2165	2338 2146	1489 2814	354 2820	395 3120	608 2804	970 3142	1115 3052	1559 3090	0 0	0 0	0 0	11428 25153	-54.57%
OTHER	0 0	2 0	0 0	0 2	0 114	0 40	0 210	0 108	0 122				2 596	
HCSS - out of area	0 20	0 20	0 24	0 20	0 23	0 25	0 23	0 16	0 0				0 171	
Grey-Bruce STS	0 0	0 0	0 0	0 0	0 0	0 22			0 0				0 22	
TOTALS	2600 2185	2340 2166	1489 2838	354 2842	395 3257	608 2891	970 3375	1115 3176	1559 3212	0 0	0 0	0 0	11430 25942	-55.94%

# SAUGEEN MOBILITY

## and REGIONAL TRANSIT

### 2020 OPERATIONAL BUDGET vs ACTUAL as at Sep 30, 2020

	2019 at Sep 30	2020 at Sep 30	2020 vs 2019	BUDGET 2020	ACTUAL vs BUDGET 75.00%
Individual Rides	19675	10363	52.67%	24000	43.18%
Group Rides	6267	1067	17.03%	7450	14.32%
<b>REVENUE</b>					
Municipal funding					
Arran-Elderslie	\$ 48,466.48	\$ 51,155.61	105.55%	\$ 51,155.61	100.00%
Brockton	\$ 86,385.28	\$ 98,535.79	114.07%	\$ 98,535.79	100.00%
Chatsworth	\$ 40,028.70	\$ 50,221.57	125.46%	\$ 50,221.57	100.00%
Hanover	\$ 137,054.90	\$ 150,546.05	109.84%	\$ 150,546.05	100.00%
Huron-Kinloss	\$ 52,893.83	\$ 54,836.86	103.67%	\$ 54,836.86	100.00%
Kincardine	\$ 78,891.88	\$ 98,364.90		\$ 98,364.90	100.00%
Saugeen Shores	\$ 113,984.28	\$ 131,833.61	115.66%	\$ 131,833.61	100.00%
Southgate	\$ 26,332.17	\$ 32,838.79	124.71%	\$ 32,838.79	100.00%
West Grey	\$ 75,962.48	\$ 81,666.82	107.51%	\$ 81,666.82	100.00%
Sub-total	\$ 660,000.00	\$ 750,000.00	113.64%	\$ 750,000.00	100.00%
Municipal contracts					
User fees - Individuals	\$ 281,148.76	\$ 150,222.75	53.43%	\$ 342,500.00	43.86%
User fees - Group Excursions	\$ 33,123.00	\$ 5,888.00	17.78%	\$ 37,500.00	15.70%
User fees - School Transportation	\$ -	\$ -		\$ -	
Donations	\$ 3,173.80	\$ 2,000.00	63.02%	\$ 4,000.00	50.00%
Other	\$ 863.76	\$ 654.82	75.81%	\$ 2,000.00	32.74%
<b>NET LOCAL REVENUE</b>	<b>\$ 978,309.32</b>	<b>\$ 908,765.57</b>	92.89%	<b>\$ 1,136,000.00</b>	80.00%
<b>MTO BASELINE 'EXPENDITURE'</b>	<b>\$ 496,004.00</b>	<b>\$ 505,924.00</b>	102.00%	<b>\$ 505,924.00</b>	
<b>EXPENSES - net of HST</b>					
Audit - not an eligible MTO expense	\$ 17,258.49	\$ 17,150.62		\$ 19,000.00	
Advertising & Website	\$ 8,780.88	\$ 211.86	2.41%	\$ 4,000.00	5.30%
Bad debts & Collection	\$ 1,016.31	\$ 319.32	31.42%	\$ 4,000.00	7.98%
Bank charges	\$ 1,691.64	\$ 1,368.89	80.92%	\$ 2,000.00	68.44%
Credit/Debit Card charges	\$ 1,526.18	\$ 1,202.45	78.79%	\$ 2,000.00	60.12%
Interest	\$ 2,249.01	\$ 343.04	-15.25%	\$ 2,000.00	-17.15%
Insurance - liability & property	\$ 4,471.74	\$ 5,578.18	124.74%	\$ 6,000.00	92.97%
Legal	\$ -	\$ -		\$ 3,000.00	
Membership fees	\$ 2,522.63	\$ -		\$ 2,500.00	
Driver Training, Apparel, Misc	\$ 2,468.81	\$ 997.70	40.41%	\$ 7,000.00	14.25%
Covid-19 Pandemic Supplies	\$ -	\$ 9,504.59			
MTO Liason	\$ -	\$ -		\$ 8,000.00	
Office Supplies & Postage	\$ 13,170.52	\$ 9,670.99	73.43%	\$ 16,500.00	58.61%
Office Rent	\$ 4,691.61	\$ 10,448.10	222.70%	\$ 15,000.00	69.65%
Telephones	\$ 24,442.89	\$ 22,607.24	92.49%	\$ 30,000.00	75.36%
Computer System	\$ 27,642.45	\$ 18,429.67	66.67%	\$ 30,000.00	61.43%
Travel, Meals, Parking, etc	\$ 2,517.51	\$ 1,759.82	69.90%	\$ 3,000.00	58.66%
Vehicles					
Fuel - cost less federal rebate	\$ 132,873.48	\$ 77,037.43	57.98%	\$ 168,000.00	45.86%
Insurance	\$ 37,499.62	\$ 45,457.24	121.22%	\$ 53,000.00	85.77%
Licenses	\$ 5,387.50	\$ 51.00		\$ 6,000.00	
Maintenance	\$ 75,994.31	\$ 89,205.59	117.38%	\$ 106,000.00	84.16%
Wages & Benefits					
Group Benefit Plan	\$ 26,732.53	\$ 44,443.00	166.25%	\$ 48,000.00	92.59%
Drivers	\$ 639,644.42	\$ 368,797.94	57.66%	\$ 825,000.00	44.70%
Office	\$ 183,153.87	\$ 137,840.14	75.26%	\$ 250,000.00	55.14%
Statutory Benefits & EHT	\$ 94,395.49	\$ 53,386.13	56.56%	\$ 126,000.00	42.37%
<b>NET EXPENSES</b>	<b>\$ 1,310,131.89</b>	<b>\$ 915,124.86</b>	69.85%	<b>\$ 1,736,000.00</b>	52.71%
<b>NET OPERATING SURPLUS (DEFICIT)</b>	<b>-\$ 331,822.57</b>	<b>-\$ 6,359.29</b>		<b>-\$ 600,000.00</b>	
Provincial Gas Tax Funding - operating	\$ 214,610.56	\$ -		\$ 600,000.00	
<b>NET SURPLUS (DEFICIT)</b>	<b>-\$ 117,212</b>	<b>-\$ 6,359</b>		<b>\$ -</b>	

2020 Amortization of Capital Assets will be approximately \$200,000