



The Corporation of the Township of Huron-Kinloss

Staff Report

Report Title: 2026 Tandem Plow RFQ

Date: Mar. 17, 2025

Report Number: PW-2025-12

Department: Public Works

File Number: C11 PW 25

Prepared By: John Yungblut, Director of Public Works

Attachments: 2026 Plow Truck Quote

Recommendation:

THAT the Township of Huron-Kinloss Council hereby receives for Report PW-2025-12 prepared by John Yungblut, Director of Public Works;

AND FURTHER grants an exemption to the Purchasing and Procurement Policy as per Section 6.3.3 to permit non-competitive procurement;

AND FURTHER grants 2026 pre-budget approval in the acceptance of the quotation from Viking-Cives Ltd. in the amount of \$422,730 plus HST for the purchase of one (1) 2026 International HV615 tandem axle plow truck;

AND FURTHER authorizes the appropriate by-law to come forward as a matter arising at tonight's meeting.

Background:

Our 2008 International plow truck is due for replacement. Currently this truck is a spare plow truck and is used when we have to take one of our regular trucks out of service to maintain our level of service.

In previous years, Township staff have purchased our plow trucks through a single source rather than seek multiple bids. The justification for this approach is Viking-Cives Ltd., located in Mount Forest, is the only plow equipment provider in our area for plow vehicles of this size. We could request bids for a plow chassis, however, Township staff have been pleased with the 2024 International plow that was delivered in 2024 and we prefer to limit the variety of truck models that we have to maintain. The marginal savings in chassis cost between different manufacturers is offset by the additional cost and time that would have to be invested in stocking parts and scheduling service for different truck models.

The quote for the 2026 truck is attached to this report.

Discussion/Analysis/Overview:

Township staff have been informed by Viking-Cives that the quoted price is valid until the end of March. Since the truck chassis will be supplied from the United States, it is difficult to predict what will happen to the prices of trucks going forward.

There is also no guarantee that there won't be a surcharge applied later, but by ordering the new truck before March 31st, it gives us the best possible opportunity to avoid a price increase.

With the arrival of this new plow truck, the 2008 truck can be declared surplus and our 2009 International truck will be taken out of regular service and considered a spare truck.

Financial Impacts:

It is expected that the 2026 truck will be delivered and invoiced in 2026, so the 2026 Capital Budget will have to include the cost of the plow truck. There is a possibility that the truck chassis will be delivered to Viking before the end of this year, which would require payment of \$224,300 plus HST in the 2025 budget with the remaining costs of the plow equipment paid in 2026. If the chassis is delivered in 2025, this amount will be covered by the equipment reserves.

Performance Measurement:

Township staff track the maintenance costs of our equipment to help in our fleet replacement decision making, however, we are still finding that the age of plow trucks is the most reliable metric when determining optimal replacement timelines.

Strategic Area:

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|---|--|
| <input type="checkbox"/> Embrace a thriving rural lifestyle | <input checked="" type="checkbox"/> Enhance Municipal Service Delivery |
| <input type="checkbox"/> Prepare for Inclusive Growth | <input checked="" type="checkbox"/> Ensure Financial Stability |

Strategic Goal: Manage assets and infrastructure

Respectfully Submitted By:

John Yungblut, Director of Public Works

Report Approved By:

Jodi MacArthur, Chief Administrative Officer