



## Staff Report

**Report Title: Guide Rail and Landfill Fence Tender**

**Prepared By: John Yungblut**

**Department: Public Works**

**Date: Nov. 2, 2020**

**Report Number: PW-2020-11-77**

**File Number: 350 Roads**

### Attachments:

### Recommendation:

That the Township of Huron-Kinloss Committee of the Whole hereby approves Report Number PW-2020-11-77, prepared by John Yungblut, Director of Public Works AND accepts the revised quote from Royal Fence Limited of \$60,435.00 plus HST for the supply and installation of guide rails on Concession 6 East AND FURTHER authorizes the appropriate by-laws come forward.

### Background:

On Oct. 5, 2020, Township Council approved the recommendation from staff to not award Request For Quotation (RFQ) PW2020-09-29 because the \$397,810.00 bid received was significantly over the budgeted amount. Staff issued PW2020-10-26 that provided a later completion date for some of the work required and a reduced scope.

### Discussion:

RFQ PW2020-10-26 closed on Oct. 26<sup>th</sup> with only one bid received. The bid results were as follows:

Bidder	Part 1 (Guide Rail)	Part 2 (Guide Rail)	Part 3 (Landfill Fence)	Total Bid (not incl. HST)
Royal Fence Ltd.	\$112,975.00	\$27,000.00	\$159,300.00	\$299,275.00

Although this bid is \$98,535.00 less than the previous bid, it is still significantly than the pre-tender estimate of \$167,000.00 plus HST.

Township staff discussed the reasons for the high cost with the bidder and they indicated that there were some unknowns with grading requirements on a section of the guide rails and another factor was this contractor does not specialize in earthwork and would not be as efficient as other contractors in this type of work. Township staff subsequently negotiated a revised bid with all earthwork removed from the project and with the deletion of the fence at the Huron Landfill. The revised RFQ is now referred to as PW2020-10-26A and the results are as follows:

Bidder	Part 1 (Guide Rail)	Part 2 (Guide Rail)	Part 3 (Landfill Fence)	Total Bid (not incl. HST)
Royal Fence Ltd.	\$36,935.00	\$23,500.00	Deleted	\$60,435.00

Township staff recommend proceeding with the guide rail work as quoted and completing the earthwork required with a combinations of Township resources and local contractors hired on a time and materials basis.

It appears that the staff estimate for the fence at the Huron Landfill was probably low. Staff recommends tendering this as a separate project in the spring if it is included in the 2021 Capital Budget.

**Financial Impacts:**

Part 1 was included in the 2020 Capital Budget and Part 2 will be funded from the 2020 Operating Budget. The overall cost is not expected to exceed the \$80,000 budgeted amount.

**Strategic Alignment / Link:**

We are a prosperous community that continues to grow in a sustainable manner by investing in infrastructure.

**Respectfully Submitted By:**

John Yungblut, Director of Public Works

**Approved By:**

Mary Rose Walden, Chief Administrative Officer