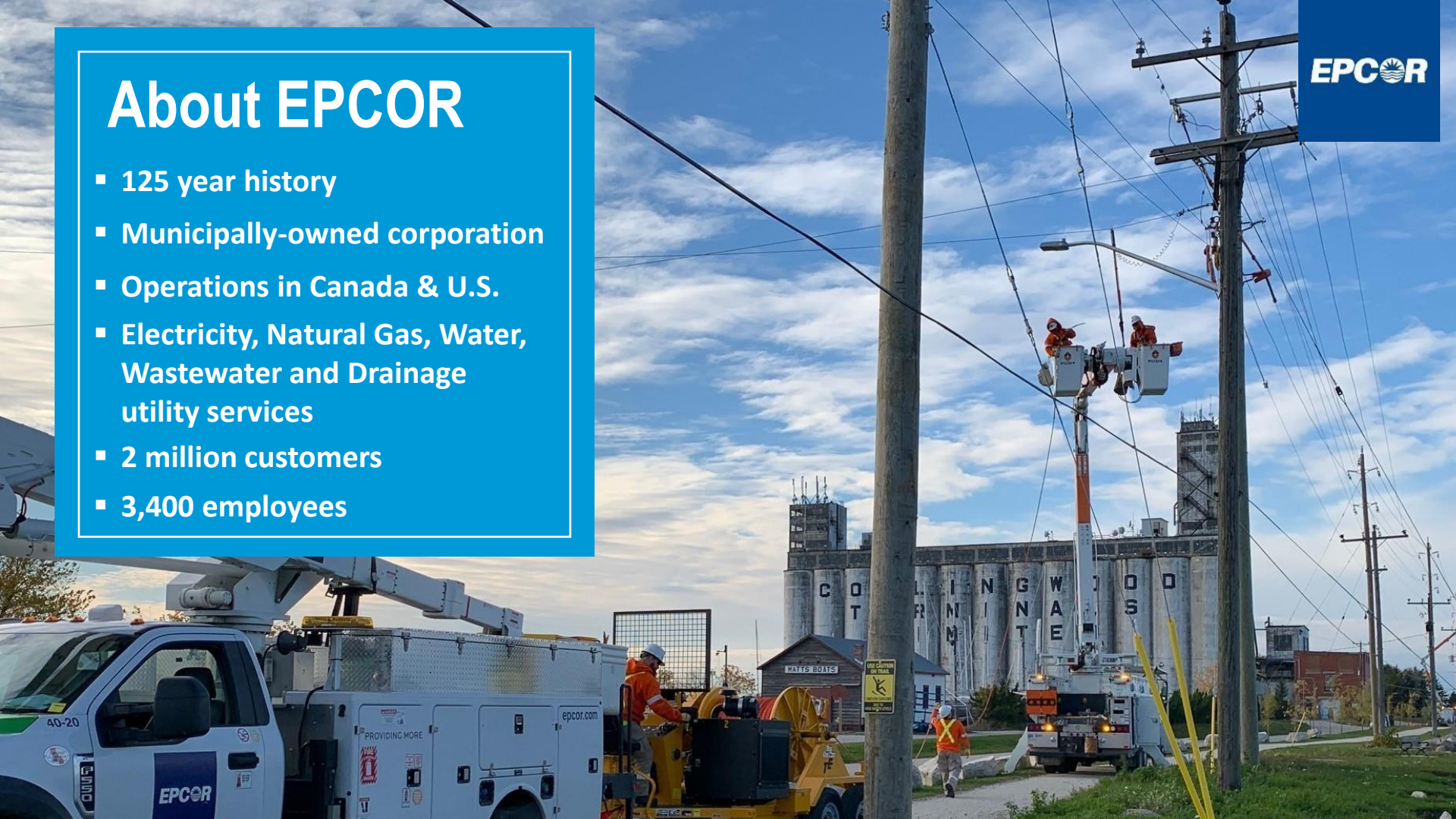


THE EPCOR GO EV FUNDING PROGRAM

March 7, 2022

About EPCOR

- 125 year history
- Municipally-owned corporation
- Operations in Canada & U.S.
- Electricity, Natural Gas, Water, Wastewater and Drainage utility services
- 2 million customers
- 3,400 employees





Ontario Operations

- Distributes reliable electricity to 18,000 customers in Collingwood, Stayner, Creemore and a portion of the Town of Blue Mountains.
- Provides natural gas distribution to 9,000 residential, commercial and industrial customers in Elgin, Middlesex, Oxford and Norfolk counties.
- Developing natural gas distribution systems for communities in Arran-Elderslie, Huron-Kinloss, Kincardine and Brockton.

What is Go EV?

EPCOR has been selected by Natural Resources Canada (NRCan) to support the Government of Canada's ZEVIP program to develop charging station infrastructure.

EPCOR's Go EV program will:

- Distribute funding to eligible applicants to install charging stations
- Provide project oversight to develop charging stations



Why EPCOR?

- “Plugged in” to the electric vehicle space for 10+ years
- Familiarity with the industry and experience delivering infrastructure and programs
- Aligned with EPCOR environmental goals



Need for the program

Government of Canada target of net-zero emissions by 2050

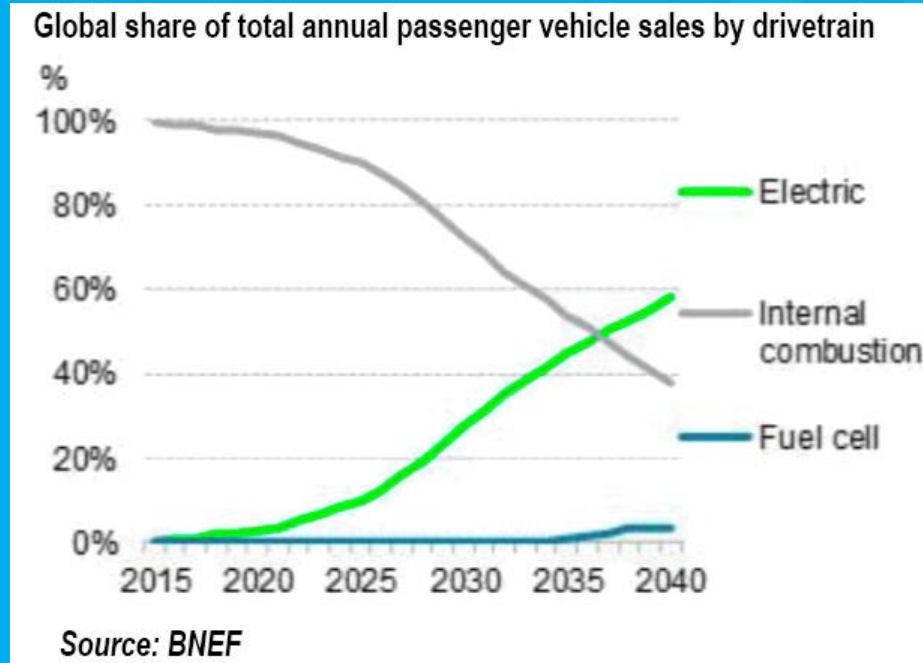
- *Transition to zero-emission vehicles by 2035*

Need for more convenient, accessible charging stations

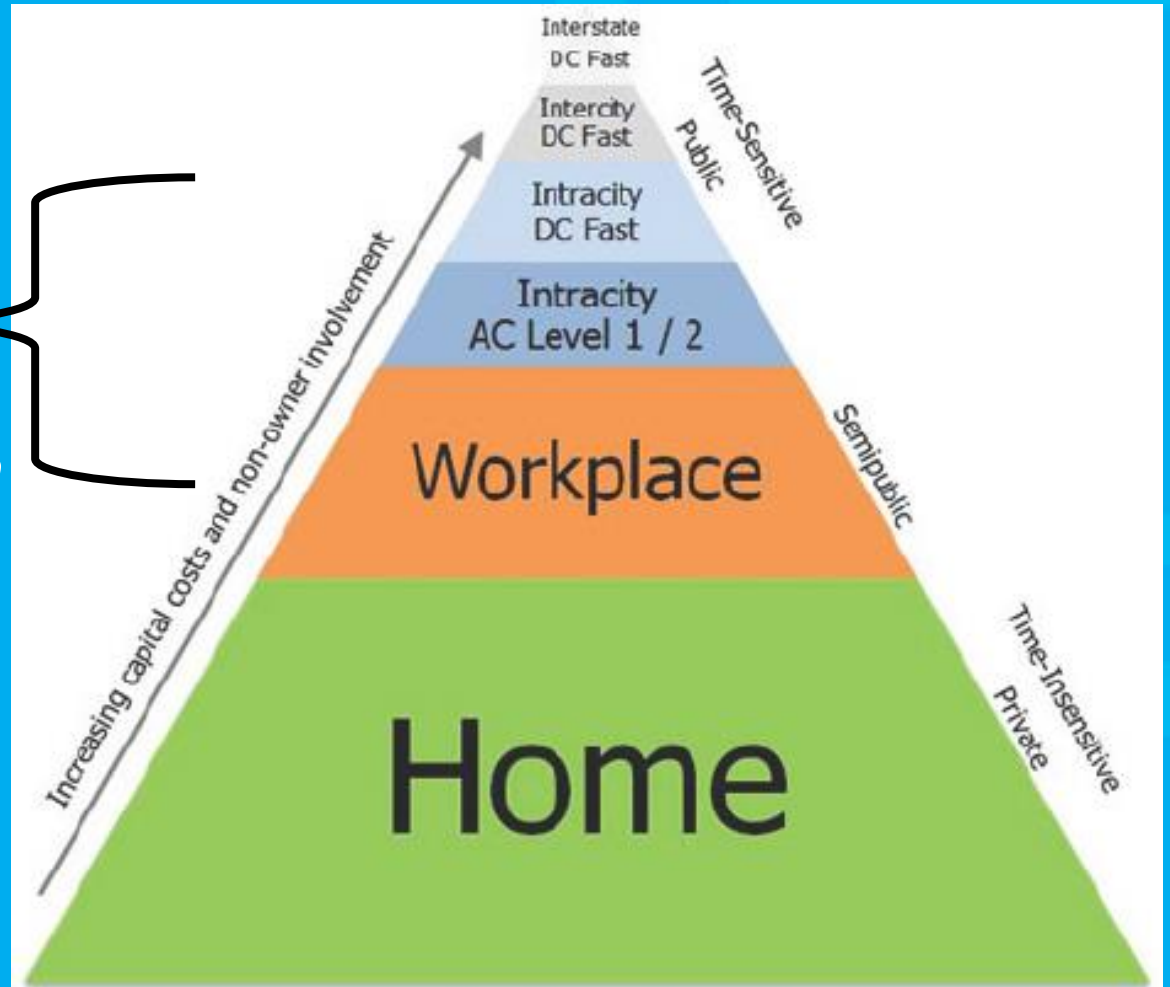
NRCan's Zero Emission Vehicle Infrastructure Program (ZEVIP) funding is designed to address this need

Need for the program

Growth of EV sales - Lack of EV charging infrastructure

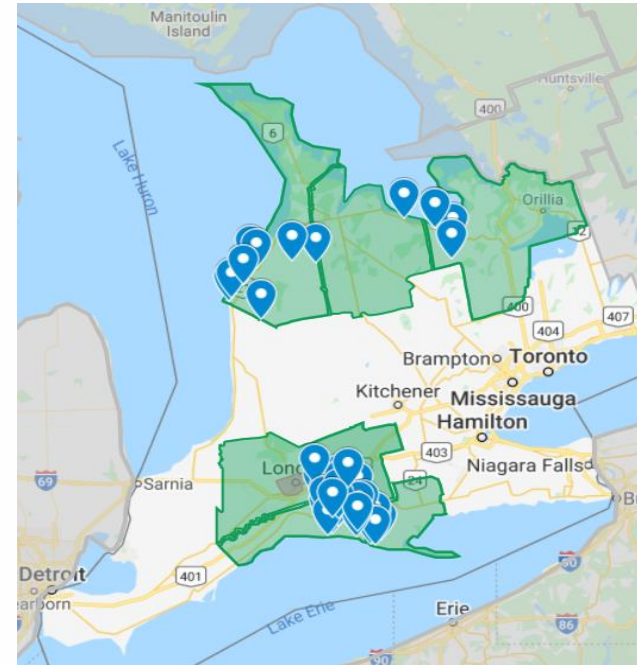


Go EV Funding -
*Public space charging
facilitates EV adoption*



The EPCOR Go EV Program – Where?

- Ontario's South Georgian Bay and areas in southwestern Ontario
- Go EV complements other ZEVIP funding programs
- EPCOR will guide eligible applicants



How Go EV works – Charging locations ?

Provides 50% of eligible EV charging project costs for *reimbursement* of purchase and installation of charging stations including for:

- light-duty vehicle fleets;
- multi-unit residential buildings;
- workplaces;
- on-street parking; and
- public venues such as retail parking, restaurants, hotels, hospitals, municipal lots and other community facilities.

Note: Private residences including businesses registered at such locations are *not eligible* for this program.

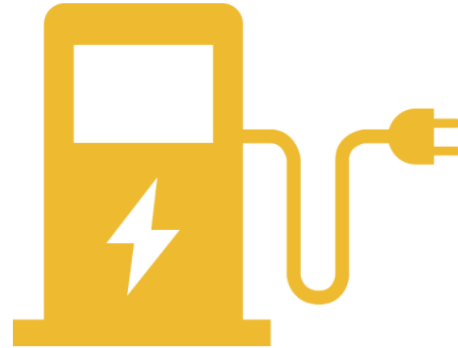
How Go EV works – Charging with what?



LEVEL 2

1 HOUR = 44 KM*
of driving range

**ACCOMMODATION AND
WORKPLACE CHARGING**



LEVEL 3

1 HOUR = 380 KM*
of driving range

**DESTINATION AND
TRAVEL CHARGING**

*May vary with vehicle make

How Go EV works – Funding amounts

Charging Station Type	Maximum Funding Per Unit Installed
Level 2 (208/240 VAC) (3.3 kW to 19.2 kW)	Up to 50% of total Eligible Expenditure of the Project to a maximum of \$5,000 per connector
Level 3 DC Fast Charger (20 kW to 49 kW)	Up to 50% of total project costs to a maximum of \$15,000 per fast charger
Level 3 DC Fast Charger (50 kW to 99 kW)	Up to 50% of total project costs, to a maximum of \$50,000 per fast charger
Level 3 DC Fast Charger (100 kW and above)	Up to 50% of total project costs, to a maximum of \$75,000 per fast charger

Eligible costs

The EPCOR GO EV program provides funding for:

- EV chargers, related equipment and supporting infrastructure
- Installation (including equipment, technical services, licences and permits, construction)
- Rental or leasing costs
- HST net of any rebates
- Professional services, such as engineering, construction, installation
- Environmental assessment costs

Restrictions

- Various levels of funding are available for Level 2 and Level 3 charging stations.
- Total funding is limited to \$100,000 per application. Multiple applications accepted.
- No minimum funding application threshold
- EV charging stations must be a permanent and new installation

EV Charging Projects – Strategies

Property owners wanting to host EV charging stations can sponsor their own projects or engage other applicants by:

- Leasing EV charging parking space at preferred locations to a Go EV funding applicant for the applicant to own/operate the charging station
- Securing Go EV funding themselves and negotiate with third-party financing partner to own/operate the charging station

Project owners may consider a commercial or philanthropic revenue model

Contact EPCOR Go EV

EPCOR is eager to energize electric vehicle adoption in our community.

For more information on the program and how to apply:

- Go to: **epcor.com/goev**
- See our FAQ sheet
- Contact us at: **goev@epcor.com**

The background of the advertisement is a blurred office scene. In the foreground, a man with short dark hair, wearing a blue button-down shirt, is sitting on a green upholstered bench and smiling at the camera. Behind him, several other people are working at tables in a bright, modern office environment with large windows. The text "COMMUNITIES COUNT ON US. WE COUNT ON EACH OTHER." is overlaid on the lower half of the image.

**COMMUNITIES COUNT ON US.
WE COUNT ON EACH OTHER.**